

THE PLEX SMART MANUFACTURING PLATFORM

PLEX BY THE NUMBERS: CUTTING COSTS

Want to cut costs and improve efficiency, all at the same time? Look at Plex by the numbers. They tell a story. Businesses are discovering how the Plex Smart Manufacturing Platform saves valuable resources, dollar by dollar. It's changing the way business gets done.

Once you see the numbers, dig a little deeper and hear what our customers say. That's the rest of the story.



100% paper-free

Creative Foam Corporation is proud to have six out of seven production plants that are 100 percent paper-free, thanks to cloud ERP.

Creative Foam Corporation



10 Minutes to Trace Products

"Plex enables us to deplete raw materials and trace that through a serial number from our master unit to the box. If a quality issue ever occurs, we can isolate the affected products within 10 to 15 minutes. That enables us to prevent those items from even leaving our building."

Cathy Cuneo, Quality Manager, Horizon Technology

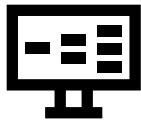


87% improvement of inventory variance

"Since we began strategically pricing our products, we've seen a definite improvement in our quote win-loss ratios and we've gotten more business overall... The results have been so good that our controller has allowed us to use the cycle count in lieu of a year-end physical inventory."

Mike Gerber, IT Director, Fluid Routing Solutions

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60% reduced scrap rate

Ralco Industries cut annual premium freight costs by more than 20 percent and reduced scrap rates by more than 60 percent. Improved efficiency saves about \$100 per purchase order processed.

“The lack of accurate data from our systems was causing a number of expensive issues - quality problems, scrap, overtime, expedited shipments, etc. We had to get our systems to work for us.”

Jim Piper, President, Ralco



99% on-time, in-full deliveries

“We’re now at nearly 99 percent on-time and in-full deliveries, which is extremely rare. That’s thanks in large part to Plex—and it’s opening the door to new business.”

Marcus Merchant
Director of IT
Olde Thompson



0 Upgrade costs, immediate ROI

“Not having to pay upgrade costs for our old systems made Plex a break-even investment. When balanced against our cost avoidance, the launch of Plex cost us nothing and we had an immediate ROI. Who could argue with that?”

“Our controller is our biggest cheerleader, and not just because the system is saving us so much money. He recently showed me a Pareto pie chart he developed in just a few minutes to analyze our scrap numbers. This was the kind of thing he would have had to invest hours in before ---to create manually.”

Jeff Aznavorian, Vice President and General Manager, Clips and Clamps Industries