

# THE PLEX MANUFACTURING CLOUD

## IntelliPlex Sales Analytic Application



ERP systems for manufacturing collect incredible volumes of data across the enterprise, but solely relying on IT resources to build and maintain reports or dashboards can result in delays and constant iterations. You need a pre-configured interactive dashboard, built on a cloud analytics platform, that takes away the complexity of reporting and helps with responsive decision making—from any device, anywhere.

1100  
1011  
00110

### Data-Driven Actions

Business information spread across multiple disconnected systems makes it difficult to get a “single version of the truth.” Sales leaders find themselves flying blind if they can’t access the right data, the analytics are too cumbersome to use or they can’t trust their data. The IntelliPlex™ Sales and Order Management Analytic application provides true role-based executive dashboards to allow business users to take data-driven actions, rather than slog through offline spreadsheets.



### Visual Insights

Sales leaders require quick and reliable access to critical insights to make informed strategic decisions. But waiting for data analysts to provide reports can make analysis difficult and time-consuming. IntelliPlex Sales and Order Management Analytic application is a collection of visual best practices sales and order performance metrics and KPIs, for informed decision making.



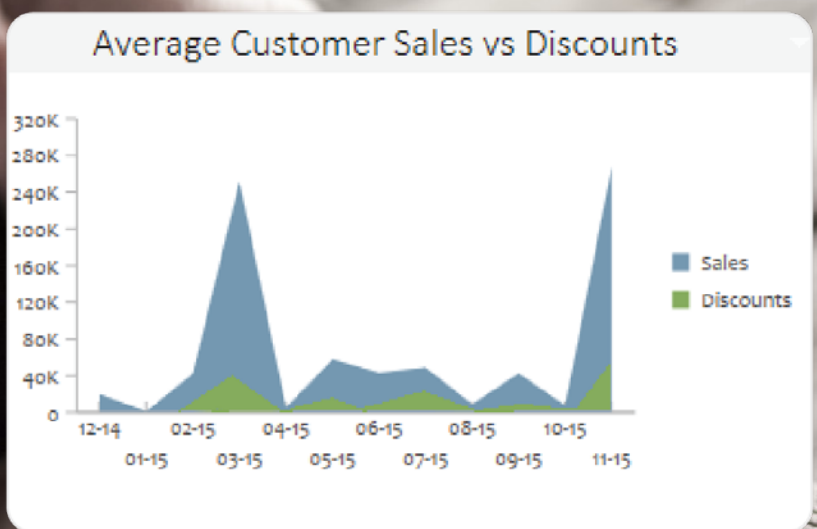
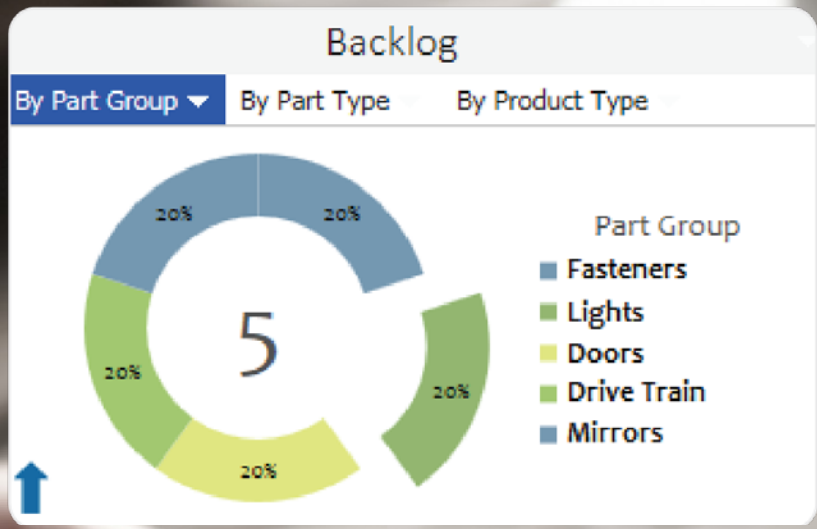
### Personalized Portals

Different roles within a manufacturing organization require not only very different metrics, but even different ways of presenting and viewing data. Individual users may prefer a unique layout, metric, data presentation or even color scheme. IntelliPlex Sales and Order Management Analytic application lets you personalize your view to the business, without writing a single line of code.



IntelliPlex Sales and Order Management Analytic application is a collection of purpose-built sales and order performance metrics and KPIs, designed for sales and order fulfillment leaders, for a rich visual self-service interaction—delivering insight for more informed decisions.





# THE PLEX MANUFACTURING CLOUD

## IntelliPlex Sales Analytic Application

### Sales Domain Focus

- Gain insight with immediate access to out-of-the-box best practices financial KPIs (key performance indicators) and metrics.
- View sales performance of the business through a collection of KPIs including net sales, order by product mix, order fill rate, customer lead time, customer retention index, and more.
- View consolidated sales and order management data for the enterprise or look at the performance of individual manufacturing facilities one by one.

### Rich Data Visualization

- Get secure access to sales and order management information from anywhere and any device.
- Uncover trends, anomalies and focus areas through rich visual dashboards in a way that spreadsheets or reports could never achieve.
- Interact with dashboard elements for deeper insight and underlying trends—drill-down or view sales and order information across geography, time and other dimensions.

The domain-specific self-service functionality of IntelliPlex analytics platform delivers the right information in the right format for more-informed decision making.

### Personalized Experience

- Get a customized view through role-based dashboards for data-driven actions quickly and easily.
- Create a personalized sales and order management dashboard to showcase the exact metric, chart, or graph to align with a business process and/or a role.
- Take advantage of the self-service ad-hoc query utility to quickly get data and answers—without writing a single line of code and without having to know the underlying Plex data structure.



05/30/2019