



CASE STUDY

GILL INDUSTRIES

Gill Industries is a world-class supplier of advanced mechanisms and welded assemblies. The company is headquartered in Michigan with offices in Trenton, GA, Richmond, KY, and global offices in Mexico, Europe, and Asia.

Industry:
Metalforming

Location:
Grand Rapids, MI

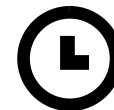
Results



Standardized all 8 facilities in the U.S., Mexico and Ireland on Plex



Streamlined over 600 differences in Plex settings down to 30 in first standardization phase



Real-time production and quality check recording to maintain high quality standards



Reallocated IT staff to more value-added business activities



After acquiring another manufacturer, Gill Industries needed to quickly standardize on a single ERP with the ability to centralize operational data. As an organization that relied heavily on QuickBooks and spreadsheets to manage its business and production, the team was challenged by its new executive leadership to track and report performance metrics across the organization, for all eight facilities. Its legacy ERP system required heavy IT resources, maintenance and upgrades, so a quick move to a less cumbersome system was a priority.

One of the challenges in the aftermath of an acquisition is to determine which systems the newly formed company will standardize on and use to run the business.

Gill Industries, a supplier of advanced mechanisms and welded assemblies, was in this position in 2015 when it acquired GR Spring & Stamping. Prior to the acquisition, Gill had three different ERP systems (IQMS, QAD, and MAPICS) and was in the process of rolling out IQMS as its standard.

“We got through rolling IQMS out to two out of four facilities and then we acquired GR Spring & Stamping, which had been using Plex,” said Randy Edler, Director of IT. “Plex had been a runner up in our search for a company-wide ERP and now half our company was using this other system. Since we had been on IQMS for a couple of years, we looked at the shortfalls and reevaluated our needs—and ended up moving to Plex.”

A Modern, Cloud-based Infrastructure Frees Up IT and More

What made the Plex Manufacturing Cloud an attractive ERP system for Gill Industries to standardize on was the fact that it didn’t require a lot of IT heavy lifting to maintain. “Plex’s cloud-based infrastructure has definitely alleviated the pressure on my team,” said Edler.

His team can now focus on more important long-term projects rather than on keeping servers up and running. Edler also thinks Plex offers an easier experience for users.



The Plex Manufacturing Cloud is a non-intimidating ERP system compared to what we used to have—green screens and very gridlike in nature. Plex has been a good change with the ease of use. People can navigate around quickly.

Randy Edler

Director of IT, Gill Industries

The company also had new executive leadership who wanted more accurate data on how the business was operating, which was the final motivation for moving to Plex. Gill Industries began the implementation in February 2015 for two facilities, the next two facilities went live in August 2015 followed by two more in November 2015. By April 2016, all eight manufacturing facilities in the United States, Mexico, and Ireland are running the Plex Manufacturing Cloud.

An Efficient Shop Floor

Each work cell on the shop floor has a tablet running Plex. Line operators are responsible for recording production, scrap, and quality checksheets. Shop floor employees use warehouse scanners for inventory movement and there are even pushcarts with tablets mounted on them so workers can do all production or inventory movement on the fly.

This central repository also acts as the single source of truth for quality, and holds each step in production accountable for meeting quality standards.

“Plex really helps us on the quality side for root cause problem-solving. It gives us a central repository for the steps we’re taking to solve the problem, actions associated with it, and due dates associated with the action. We then use that information to keep customers informed,” said Caleb Hollier, Director of Strategic Initiatives.

Jennifer McIntosh, ERP Manager, explained, “Plex will automatically put a product on hold if anything fails to pass quality specifications, and will not allow material handlers to scan that product to put on the trailer. So, it protects our end customers from receiving faulty products.”

“Plex really helps us on the quality side for root cause problem-solving.”

The Standardization Project—Solving Problems Together

In 2017, the company realized it needed to standardize processes across all facilities to really get an accurate picture of performance. Edler’s team formed a Business Process Owner (BPO) initiative to create standards and a common model to measure against all plants. The challenge was getting everyone on board—at first there wasn’t enough representation from all sites.

“Even though we standardized on the technology, which was Plex, we hadn’t come together on our processes,” said Edler. “Slowly everyone realized that we were limited ourselves. It was a matter of getting the team together on our processes and using Plex to support what we wanted to do.”

The team started with settings in Plex. The system allows users to configure it any way they desire, but since the BPO team was trying to standardize and there were no common processes established in Plex, the beginning of the project became a bit of a knot to untangle. The project started with over 600 differences in how Plex was set up and used across the company and ended up with only 30 differences after the first phase.

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The next phase is to work through menu optimization to ensure that everyone is navigating around Plex efficiently across all facilities. After that, the team will do a module review to determine what capabilities aren't being used that should be part of the standardization project. Edler, Hollier, and McIntosh are all pleased with the way the team has come together.

"I am most proud of the BPO team for getting engaged and accepting that they have an influence and can make a difference," said Hollier. "It's very easy to complain but to actually see them be part of the change for improvement and the passion they have for making this work...that's what I'm most proud of with this group."

Edler adds that it was critical that executive leadership also engaged from the very beginning.

"We have buy-in for Plex, all the way to our executive level. Having them really digging in deep has pushed the system. I've even seen our new president in the system saying, 'Here's how we're going to do expense reports this way.' It's not just this initiative that IT wants but that the whole company wants," Edler concluded.

And, it appears as though it is going to stay that way for a long time at Gill Industries.

"I have never been at a company that has embraced an initiative so profoundly like this one. They've really embraced Plex from the shop floor to the top floor. It's everywhere," said McIntosh.

We implemented 80 to 90 setting changes in one day. I would say Plex is a strong ERP system to be able to do that while not toppling the house of cards over.

-Randy Edler, Director of IT, Gill Industries

ABOUT PLEX

Plex Systems, Inc., a Rockwell Automation company, is the leader in cloud-delivered smart manufacturing solutions, empowering the world's manufacturers to make awesome products. Our platform gives manufacturers the ability to connect, automate, track and analyze every aspect of their business to drive transformation. The Plex Smart

Manufacturing Platform includes solutions for manufacturing execution (MES), ERP, quality, supply chain planning and management, Industrial IoT and analytics to connect people, systems, machines, and supply chains, enabling them to lead with precision, efficiency, and agility. Learn more at www.plex.com