



4 Reasons Why These Automotive Manufacturers are Driving More Business (and How You Can Too)

1. They Put Quality at the Heart of Their Business

90%

Refurbishment of others' scrap


\$1-8M

customer savings annually

Precision Global Services takes scrapped parts, processes them to be re-certified, and sends them back to the original manufacturer.

"Using Plex made earning ISO/TS 16949 and ISO 9001 so much easier than what the typical company has to go through. Plex brought real value to our company."

—Richard Najarian, President, Precision Global Services



2. They Lean on Shop Floor Control

50%

reduction in resource costs

20%

of IT spend reallocated to value-added activities.

MFC Netform is a metalformer of components primarily used for powertrains in automotive and agriculture.

"Because we've been using Plex from the start, we've been able to avoid hiring three or four people. We're a lean operation so that makes a big difference in our overhead."

—Dan Januszek, Assistant General Manager MFC Netform



3. They Connect Their Value Chain

8

facilities standardized on Plex

30

locations in 13 countries

American Axle & Manufacturing is a worldwide, tier-one supplier of driveline and drivetrain systems.

"We leverage Plex to more effectively integrate and collaborate with our supplier base. Plex supplier portal helps us collaborate with suppliers to manage supplier container creation, labeling and shipments as well as supplier quality."

—Michael Trathen, Sr. Manager VSM/Lean Systems AAM



4. They Rely on Integrated MES and ERP

12 disparate systems replaced within the enterprise.

Shape Corporation is a tier-one manufacturer and supplier of metal and plastic products for the automotive industry.

"The Plex Manufacturing Cloud is designed for manufacturers with all the processes built in. We have infinite potential to improve our business throughout—and we can adapt processes rapidly and relatively simply."

—Molly Hunting, Director of IT, Shape Corporation

Click to read the case studies: [MFC Netform](#), [American Axle & Manufacturing](#), and [Shape Corporation](#)

Plex is the Manufacturing Cloud, delivering industry-leading ERP and manufacturing automation to more than 500 companies across process and discrete industries. Plex pioneered Cloud solutions for the shop floor, connecting suppliers, machines, people, systems and customers with capabilities that are easy to configure, deliver continuous innovation and reduce IT costs. With insight that starts on the production line, Plex helps companies see and understand every aspect of their business ecosystems, enabling them to lead in an ever-changing market.

PLEX
THE MANUFACTURING CLOUD